Sample Launch Calendar: Remember — Launching is an ART not a SCIENCE. Use this as a GUIDE

■ January 2016			February 2016			March 2016 ▶
Sun	Mon	Tue	Wed	Thu	Fri	Sat
	1	2 Email Promo 1 – To Whole List	3	4 Email Promo 2 – To Whole List	5	6
7	8	9 Email Promo 3 – To Whole List	10	11 Email Promo 4 – To Whole List	12	13
14		16 Do Live Webinar Email Promo 5 – To Whole List Reminder Emails to Reg Bucket (2-3) Post Webinar Email - to Attendees	17 Email about Encores 1& 2 To Whole List Email about Encores 1&2 to reg bucket	18 Do Encore 1 Reminder Emails to Reg Bucket Post Webinar Email to Attendees		Do Encore 2 Reminder Emails to Reg Bucket Post Webinar Email to Attendees

■ January 2016			February 201	6		March 2016 ▶
Sun	Mon	Tue	Wed	Thu	Fri	Sat
21	Encore 3 to Reg list (last chance)	23 Do Encore 3 Reminder Emails to Reg Bucket	24 Email about offering – To Whole List	25	26 Email about offering – To Whole List	27
28	29 Email about Offering – To Whole List	Notes:				

▼ February 2016	March 2016 April 2016 ▶						
Sun	Mon	Tue	Wed	Thu	Fri	Sat	
		1 Offer Ends Today/ Cart Close emails 1-3 emails to Whole List	2	3	4	5	
6	7	8	9	10	11	12	
13	14	15	16	17	18	19	

▼ February 2016			March 201	6		April 2016 ▶
Sun	Mon	Tue	Wed	Thu	Fri	Sat
20	21	22	23	24	25	26
27	28	29	30	31	Notes:	